



**Job Title:** Deputy General Manager

**Location:** New Jersey

**Job Type:** Full Time

**Industry:** HVAC

**Closing Date/Time:** Continuous

**About us:**

BROAD U.S.A. is a privately held company headquartered in New Jersey, supporting the sales and service to our customers in North America. Relying on our innovative and environmental-friendly technology, BROAD U.S.A. commits itself to optimize energy efficiency for clients in Commercial, Civil and Industrial markets since 1988. Broad U.S.A. supplies non-electric central air conditioning powered by natural gas and waste heat with packaged water distribution system, 2 times more energy efficient than traditional central air conditioning.

**About the role:**

We are seeking a deputy general manager who will embrace our innovative spirit and will lead a dedicated team in our daily business. The deputy general manager will assist the general manager to oversee all facets of our growing business, focusing on production while providing overall leadership and oversight for our project management, finance, and sales/marketing teams. This position will be responsible for the overall success of the company.

**Job duties:**

- Review budgeting process and the profitability of the company
- Facilitate streamlined and cost-efficient production
- Business development
- Successfully manage escalated customer service issues
- Create and implement company strategy
- Manage an effective and empowered team
- Other responsibilities as assigned

**Qualifications needed:**

- Legal work status in the U.S.
- 3+ years management experience
- Knowledge of Combined Heating and Power (CHP) Industry
- Facility operations experience
- Multilevel leadership experience that will build and support an accountable and motivated team
- Experience developing and managing to key metrics
- Experience creating strategic business plans
- Ability to manage priorities and timetables
- Knowledge of basic financial statements and the budgeting process
- Experience with tech integration a plus
- Bilingual (English/Chinese) a plus

**Compensation:**

- Compensation package is a blend of salary and incentives and is determined by experience
- Medical benefits ·
- Paid annual leave 7 – 20 days
- Ability to start on the ground floor of a growing business
- Ability to work with a true entrepreneur and influence the success of the business